# IN THE UNITED STATES DISTRICT COURT WESTERN DISTRICT OF TEXAS

JAN MORTON, individually and on behalf
of all others similarly situated,

Case No. 1:24-cv-1458

Plaintiff,

**JURY TRIAL DEMANDED** 

v.

THRIVE AGENCY LLC

Defendant.

## PLAINTIFF'S CLASS ACTION COMPLAINT

Plaintiff Jan Morton ("Mr. Morton"), by his undersigned counsel, for this class action complaint against Defendant Thrive Agency LLC, as well as their present, former and future direct and indirect parent companies, subsidiaries, affiliates, agents and related entities, alleges as follows:

#### I. INTRODUCTION

1. Nature of Action: "Telemarketing calls are intrusive. A great many people object to these calls, which interfere with their lives, tie up their phone lines, and cause confusion and disruption on phone records. Faced with growing public criticism of abusive telephone marketing practices, Congress enacted the Telephone Consumer Protection Act of 1991. Pub. L. No. 102-243, 105 Stat. 2394 (1991) (codified at 47 U.S.C. § 227). As Congress explained, the law was a response to Americans 'outraged over the proliferation of intrusive, nuisance calls to their homes from telemarketers,' *id.* § 2(6), and sought to strike a balance between '[i]ndividuals' privacy rights, public safety interests, and commercial freedoms,' *id.* § 2(9)." *Krakauer v. Dish Network, L.L.C.*, 925 F.3d 643, 649 (4th Cir. 2019).

- 2. "[T]he law opted for a consumer-driven process that would allow objecting individuals to prevent unwanted calls to their homes. The result of the telemarketing regulations was the national Do-Not-Call registry. See 47 C.F.R. § 64.1200(c)(2). Within the federal government's web of indecipherable acronyms and byzantine programs, the Do-Not-Call registry stands out as a model of clarity. It means what it says. If a person wishes to no longer receive telephone solicitations, he can add his number to the list. The TCPA then restricts the telephone solicitations that can be made to that number. See id.; 16 C.F.R. § 310.4(b)(iii)(B) ('It is an abusive telemarketing act or practice and a violation of this Rule for a telemarketer to . . . initiat[e] any outbound telephone call to a person when . . . [t]hat person's telephone number is on the "do-not-call" registry, maintained by the Commission.'). . . . [P]rivate suits can seek either monetary or injunctive relief. [47 U.S.C. § 227(c)(5)]. . . . This private cause of action is a straightforward provision designed to achieve a straightforward result. Congress enacted the law to protect against invasions of privacy that were harming people. The law empowers each person to protect his own personal rights. Violations of the law are clear, as is the remedy. Put simply, the TCPA affords relief to those persons who, despite efforts to avoid it, have suffered an intrusion upon their domestic peace." *Id.* at 649-50.
- 3. Plaintiff, individually and as class representative for all others similarly situated, brings this action against Defendant for violations of the Telephone Consumer Protection Act, 47 U.S.C. § 227 ("TCPA") for making telemarketing calls to numbers on the National Do Not Call Registry, including his own.
- 4. Because telemarketing campaigns generally place calls to thousands or even millions of potential customers *en masse*, Plaintiff brings this action on behalf of a proposed

nationwide class of other persons who received illegal telemarketing calls from or on behalf of Defendant.

#### II. PARTIES

- 5. Plaintiff Morton is an individual.
- 6. Defendant Thrive Agency LLC is a Texas-based LLC with its principal place of business in Austin, Texas.

# III. JURISDICTION AND VENUE

- 7. <u>Jurisdiction.</u> This Court has federal-question subject matter jurisdiction over Plaintiff's TCPA claims pursuant to 28 U.S.C. § 1331 because the TCPA is a federal statute. 47 U.S.C. § 227; *Mims v. Arrow Fin. Servs., LLC*, 565 U.S. 368, 372 (2012).
- 8. <u>Personal Jurisdiction</u>: This Court has personal jurisdiction over Defendant. The Court has general personal jurisdiction because its headquarters and principal place of business is in Texas.
- 9. <u>Venue</u>: Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(1) because Defendant is a resident of Texas in Austin, which lies within this District.

#### IV. FACTS

## A. The Enactment of the TCPA and its Regulations

- 10. In 1991, Congress enacted the TCPA in response to a growing number of consumer complaints regarding certain telemarketing practices.
- 11. Section 227(c) of the TCPA requires the FCC to "initiate a rulemaking proceeding concerning the need to protect residential telephone subscribers' privacy rights to avoid receiving telephone solicitations to which they object." 47 U.S.C. § 227(c)(1).

- 12. The National Do Not Call Registry allows consumers to register their telephone numbers and thereby indicate their desire not to receive telephone solicitations at those numbers. *See* 47 C.F.R. § 64.1200(c)(2).
- 13. A listing on the Registry "must be honored indefinitely, or until the registration is cancelled by the consumer or the telephone number is removed by the database administrator." *Id*.
- 14. The TCPA and implementing regulations prohibit the initiation of telephone solicitations to residential telephone subscribers to the Registry and provides a private right of action against any entity that makes those calls, or "on whose behalf" such calls are made. 47 U.S.C. § 227(c)(5); 47 C.F.R. § 64.1200(c)(2).

## B. Unsolicited Telemarketing to Plaintiff

- 15. Plaintiff Morton is, and at all times mentioned herein was, a "person" as defined by 47 U.S.C. § 153(39).
- 16. Plaintiff Morton's telephone number, (972) XXX-XXXX, is a telephone number that is used for residential purposes, including by his minor son.
- 17. Plaintiff Morton and his minor son use the telephone number for personal, residential, and household needs and reasons.
- 18. The number is a residential telephone line because it is assigned to a telephone exchange service for consumers and is not assigned to a telephone exchange service for businesses.
- 19. Plaintiff Morton's number has been on the National Do Not Call Registry since he registered it there in 2007, well over a year prior to receiving the calls at issue.

- 20. Despite that, Mr. Morton received at least 11 telemarketing calls from the caller IDs 607-523-2524, 424-325-0799, 520-702-9645, 972-264-7415, 319-219-7622, 901-247-2831, 972-402-6707, 901-247-2831, 423-205-5355, 972-205-1860, and 972-320-4354 between February 22, 2024 and present.
- 21. The calls all came from individuals to be associated with the fictitiously named "Senior Benefits" and were calling to solicit the Plaintiff to purchase a final expense burial payment contract.
- 22. "Senior Benefits" is a name that is used by the Defendant to conceal its identity as the source of the illegal telemarketing calls the Plaintiff received.
- 23. Indeed, some of the callers had identical names and voices, such as "Jack" who called on June 4 and June 5 from different caller IDs.
- 24. The Plaintiff asked the calls to stop numerous times, including on June 4 (three times), and which such calls continued.
- 25. The calls would all proceed the same way: the caller would initially give a pitch for the burial expense contract, and then would transfer the call to a supervisor to verify the information. The supervisor would then transfer the call to a company who was the ultimate seller of the policy and which hired Thrive to place the initial calls.
- 26. Indeed, on July 16, Plaintiff spoke with a representative named "Patrick Brown" from "Senior Benefits." "Patrick Brown" then transferred the call to "Zac Adams," who identified himself as a supervisor. "Zac Adams" then transferred the call to an employee of a company which sells such burial contracts.

- 27. The Plaintiff subsequently settled with this seller company, who identified that it hired Thrive to place the calls at issue, and which such settlement agreement explicitly preserved Plaintiff's claims against Thrive.
- 28. Because they were sent to encourage the purchase of burial contracts, the calls were telemarketing.
- 29. A reasonable seller would investigate into the reasons why they would be sending calls to numbers on the National Do Not Call Registry, including to those who had asked them to stop, and not persist in such misconduct by continuing to call such numbers acting on the direction of such company.
  - 30. Plaintiff's privacy has been violated by the above-described telemarketing calls.
  - 31. Plaintiff never provided his consent or requested these calls.
- 32. In fact, the Plaintiff never did any business whatsoever with the Defendant and explicitly asked for the calls to stop.
  - 33. The aforementioned messages that were sent to the Plaintiff were unwanted.
  - 34. The messages were non-consensual encounters.
- 35. Plaintiff received more than one telemarketing solicitation within a 12-month period to his private, residential cell phone.
- 36. Plaintiff and all members of the Class, defined below, have been harmed by the acts of Defendant because their privacy has been violated and they were annoyed and harassed. In addition, the messages occupied their telephone storage space, rendering them unavailable for legitimate communication and other legitimate uses, including while driving, working, and performing other critical household tasks for which storage is required.

## V. CLASS ACTION ALLEGATIONS

37. <u>Class Definition</u>. Pursuant to Fed. R. Civ. P. 23(b)(2) and (b)(3), Plaintiff brings this case on behalf of the Class (the "Class") defined as follows:

<u>National Do Not Call Registry Class</u>: All persons in the United States whose (1) telephone numbers were on the National Do Not Call Registry for at least 31 days, (2) but who received more than one telemarketing call from or on behalf of Thrive or a Thrive entity, (3) within a 12-month period, (4) at any time in the period that begins four years before the date of filing this Complaint to trial

- 38. Excluded from the Class are counsel, Defendant, any entities in which Defendant has a controlling interest, Defendant's agents and employees, any judge to whom this action is assigned, and any member of such judge's staff and immediate family.
- 39. The Class, as defined above, is identifiable through telephone records and telephone number databases.
- 40. The potential members of the Class likely number at least in the hundreds because of the *en masse* nature of telemarketing calls.
  - 41. Individual joinder of these persons is impracticable.
- 42. Additionally, the disposition of the claims in a class action will provide substantial benefit to the parties and the Court in avoiding a multiplicity of identical suits.
- 43. Plaintiff is a member of the Class and will fairly and adequately represent and protect the interests of the Class as he has no interests that conflict with any of the class members.
- 44. Plaintiff and all members of the Class have been harmed by the acts of Defendant, including, but not limited to, the invasion of their privacy, annoyance, waste of time, and the intrusion on their telephone that occupied it from receiving legitimate communications.
  - 45. This class action complaint seeks injunctive relief and money damages.

- 46. There are numerous questions of law and fact common to Plaintiff and members of the Class. These common questions of law and fact include, but are not limited to, the following:
- a. Whether Defendant systematically made multiple telephone calls to members of the National Do Not Call Registry Class;
- b. whether Defendant made calls to Plaintiff and members of the National

  Do Not Call Registry Class without first obtaining prior express written consent to make the

  calls; and
- c. whether members of the Class are entitled to treble damages based on the willfulness of Defendant's conduct.
- 47. Plaintiff's claims are typical of the claims of the Class, as they arise out of the same common course of conduct by Defendant and are based on the same legal and remedial theories.
- 48. Plaintiff is an adequate representative of the Class because his interests do not conflict with the interests of the Class, he will fairly and adequately protect the interests of the Class, and he is represented by counsel skilled and experienced in class actions, including TCPA class actions.
- 49. Common questions of law and fact predominate over questions affecting only individual class members, and a class action is the superior method for fair and efficient adjudication of the controversy. The only individual question concerns identification of class members, which will be ascertainable from records maintained by Defendant and/or its agents.
- 50. A class action is the superior method for the fair and efficient adjudication of this controversy. Class-wide relief is essential to compel Defendant to comply with the TCPA. The

interests of individual members of the Class in individually controlling the prosecution of separate claims against Defendant is small because the damages in an individual action for violation of the TCPA are small. Management of these claims is likely to present significantly more difficulties than are presented in many class claims. Class treatment is superior to multiple individual suits or piecemeal litigation because it conserves judicial resources, promotes consistency and efficiency of adjudication, provides a forum for small claimants, and deters illegal activities. There will be no significant difficulty in the management of this case as a class action.

51. Defendant has acted on grounds generally applicable to the Class, thereby making final injunctive relief and corresponding declaratory relief with respect to the Class appropriate on a class-wide basis. Moreover, on information and belief, Plaintiff alleges that the telephone solicitation calls made by Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf that are complained of herein are substantially likely to continue in the future if an injunction is not entered.

# FIRST CAUSE OF ACTION Telephone Consumer Protection Act

Violations of 47 U.S.C. § 227(c)(5) & 47 C.F.R. § 64.1200(c) (On Behalf of Plaintiff and the National Do Not Call Registry Class)

- 52. Plaintiff repeats the prior allegations of this Complaint and incorporates them by reference herein.
- 53. The foregoing acts and omissions of Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf constitute numerous and multiple violations of the TCPA, 47 U.S.C. § 227, by making telemarketing calls, except for emergency purposes, to Plaintiffs and members of the National Do Not Call Registry Class despite their numbers being on the National Do Not Call Registry.

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- 54. Defendant's violations were negligent, willful, or knowing.
- 55. As a result of Defendant's, and/or their affiliates, agents, and/or other persons or entities acting on Defendant's behalf, violations of the TCPA, 47 U.S.C. § 227, Plaintiff and members of the National Do Not Call Registry Class are presumptively entitled to an award of between \$500 and \$1,500 in damages for each call made.
- 56. Plaintiff and the members of the National Do Not Call Registry Class are also entitled to and do seek injunctive relief prohibiting Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf from making telemarketing calls to telephone numbers registered on the National Do Not Call Registry, except for emergency purposes, in the future.

#### PRAYER FOR RELIEF

**WHEREFORE**, Plaintiff, individually and on behalf of the Class, prays for the following relief:

- A. Certification of the proposed Class;
- B. Appointment of Plaintiff as representative of the Class;
- C. Appointment of the undersigned counsel as counsel for the Class;
- D. An order enjoining Defendant and/or its affiliates, agents, and/or other persons or entities acting on Defendant's behalf from making telemarketing calls to numbers on the National Do Not Call Registry, absent an emergency circumstance;
  - E. An award to Plaintiff and the Class of damages, as allowed by law; and
- F. Orders granting such other and further relief as the Court deems necessary, just, and proper.

## VI. DEMAND FOR JURY

Plaintiff demands a trial by jury for all issues so triable.

# RESPECTFULLY SUBMITTED AND DATED this November 23, 2024.

/s/ Andrew Roman Perrong

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